

# 2019 FIA Fall Meeting

OCTOBER 14-16, 2019  
NASHVILLE, TENNESSEE



## 2019 FIA Fall Meeting of Members Schedule

### Monday, October 14, 2019

8:00 a.m.–12:00 p.m.  
**FIA Board of Directors Meeting**

1:00 p.m.–5:00 p.m.  
**FIERF Board of Trustees Meeting**

6:30 p.m.–8:00 p.m.  
**Reception**

### Tuesday, October 15, 2019

7:30 a.m.–3:30 p.m.  
**Registration Open**

7:30 a.m.–8:15 a.m.  
**Opening Breakfast**

8:30 a.m.–8:45 a.m.  
**Welcome & Announcements**  
*Alex Jennings, FIA Chairman, President at Specialty Ring Products, Inc.*

8:45 a.m.–10:00 a.m.  
**Keynote Session:**  
**Why You Need to Make Marketing the Strength of Your Business**  
*James Soto, Founder and CEO, INDUSTRIAL*

10:15 a.m.–11:00 a.m.  
**Workforce Development: Forgers Share Their Game Plan**  
*Alex Jennings, Specialty Ring Products, Inc.*  
*Amy Goerlinger, Walker Forge, Inc.*  
*Doug McIntyre, Weber Metals, Inc.*  
*Chelsea Lantto, Trenton Forging Company*

11:15 a.m.–12:30 p.m.  
**Election, Tariffs & Other Washington D.C. Legislation of Importance to Forgers**  
*Bruce Mehlman, Founder, Mehlman Castagnetti Rosen & Thomas*

12:30 p.m.–1:30 p.m.  
**Lunch**

1:45 p.m.–2:45 p.m.  
**Section 232 Overview & Remedy**  
*Myles S. Getlan, Cassidy Levy Kent*

2:45 p.m.–4:00 p.m.

**Keynote Session:**  
**Market Outlook for Forging & Tooling Materials**  
*Lynn Lupori, Head of Consulting-North America, CRU Group*

4:15 p.m.–5:15 p.m.

#### **Share & Learn Roundtable Discussions**

1. Marketing Roundtable  
*\*Moderated by James Soto*
2. Market Outlook for Forging & Tooling Materials Roundtable  
*\*Moderated by Lynn Lupori*
3. Workforce Development Roundtable  
*\*Moderated by Jim Warren*

6:00 p.m.–9:00 p.m.

**Ole Red Reception & Dinner**

### Wednesday, October 16, 2019

7:30 a.m.–12:00 p.m.  
**Registration Open**

7:30 a.m.–8:15 a.m.  
**Breakfast**

8:30 a.m.–9:45 a.m.  
**Economic Update: Year End & 2020 Forecast**  
*Dr. Christopher Kuehl (PhD), Managing Director, Armada Corporate Intelligence*

10:00 a.m.–10:30 a.m.  
**FIERF Update**  
*Suzanne Tkach, Managing Member & Owner, Tkach Consulting*

10:30 a.m.–12:00 p.m.

**Keynote Session:**  
**Trade Policy, Economic Populism & Political Scenarios for 2020 and Beyond**  
*Rick Santorum, Former U.S. Senator & CNN Political Commentator*

12:00 p.m.  
**Adjourn**