

All members and applicants are asked to report Annual Forging Sales to FIA for the purpose of calculating Membership dues. Such information is treated in the **Strictest of Confidence** and is never revealed to any member, officer, or person other than designated staff members of FIA.

FIA dues are based on a 3 year average of Forging Sales for Company Members and a 3 year average of Sales or Billings to forging producers in North America for Supplier Members. **Applicable definitions** for reporting are included on the reverse side of this schedule. Your membership dues can be calculated from the schedule below:

Company Members

ANNUAL FORGING SALES 3 YEAR AVERAGE	DUES SCHEDULE (MONTHLY DUES RATE)
Less Than \$1 Million	\$173/Month Minimum Dues
\$1 Million to \$2.99 Million	\$173/Month +.05865/\$1,000 Sales>\$1 Million
\$3 Million to \$4.99 Million	\$291/Month +.05355/\$1,000 Sales>\$3 Million
\$5 Million to \$7.49 Million	\$398/Month +.04682/\$1,000 Sales>\$5 Million
\$7.5 Million to \$9.99 Million	\$515/Month +.02040/\$1,000 Sales>\$7.5 Million
\$10 Million to \$19.99 Million	\$566/Month +.01173/\$1,000 Sales>\$10 Million
\$20 Million to \$39.99 Million	\$683/Month +.00584/\$1,000 Sales>\$20 Million
\$40 Million to \$59.99 Million	\$801/Month +.00281/\$1,000 Sales>\$40 Million
\$60 Million to \$79.99 Million	\$857/Month +.00153/\$1,000 Sales>\$60 Million
\$80 Million to \$99.99 Million	\$887/Month +.00153/\$1,000 Sales>\$80 Million
\$100 Million to \$124.99 Million	\$918/Month +.00184/\$1,000 Sales>\$100 Million
\$125 Million to \$174.99 Million	\$964/Month +.00102/\$1,000 Sales>\$125 Million
\$175 Million to \$249.99 Million	\$1,015/Month +.00074/\$1,000 Sales>\$175 Million
\$250 Million to \$349.99 Million	\$1,071/Month +.00051/\$1,000 Sales >\$250M
\$350 Million and Greater	\$1,122/Month Maximum Dues

SUPPLIER MEMBERS

Range of Sales to North American Producers of Forged Products 3 Year Average	Monthly Dues Flat Rate
Less Than \$1 Million	\$ 270
\$1 Million to \$4.99 Million	\$ 332
\$5 Million to \$6.99 Million	\$ 403
\$7 Million to \$9.99 Million	\$ 469
\$10 Million to \$29.99 Million	\$ 536
\$30 Million to \$49.99 Million	\$ 668
\$50 Million to \$74.99 Million	\$ 801
\$75 Million to \$124.99 Million	\$1,071
\$125 Million and Greater	\$1,341

All member dues are invoiced monthly, but may be paid in advance on a quarterly, semiannual, or annual basis for FIA's fiscal year June through May.

MEMBERSHIP APPLICATION
Forging Industry Association



Date: _____

To: Forging Industry Association
1111 Superior Avenue, Suite 615
Cleveland, Ohio 44114

From: _____
Official Company Name

Mailing Address

Physical Address

City, State/Province, Country, Postal Code

City, State/Province, Country, Postal Code

Telephone

FAX

Website

Email

We hereby make application for Membership in Forging Industry Association.

Company Membership (Manufacturer of forgings in North America)

Supplier Membership (Eligibility defined on page 3)

Herein is submitted, for the confidential information of staff officers only, our Official Report of Sales as Basis for dues payment, and we agree that we will pay punctually our dues obligations according to the schedule determined by members voting at the Annual Meeting of the Association. We understand this is a one year commitment after which membership is automatically renewable unless terminated at any time by us, or for cause, by FIA.

We would like to recognize the following FIA member executive, if any, who was most influential

in encouraging our membership. _____
Name Company

SUBMITTED:

ACCEPTED:

Name of Company

For the Association

By

Date

GENERAL COMPANY INFORMATION

Please indicate below personnel from your company who may be interested in any part of the Association's activities or programs. In particular, please indicate the executive who will act as your company's primary contact or **Official Representative** to FIA (By-Laws Article III, Section 5). **PLEASE PRINT.**

Name--Official Representative in Association Matters	Title/e-mail
Name	Title/e-mail
Name	Title/e-mail
Name	Title/e-mail
Name	Title/e-mail

Number of employees _____

COMPANY MEMBERS:	SUPPLIER MEMBERS:										
<p>METALS FORGED</p>	<p>PRODUCTS/SERVICES SUPPLIED TO FORGING PRODUCERS:</p>										
<p>FORGING PROCESS USED: (check all that apply)</p> <p><input type="checkbox"/> Impression Die <input type="checkbox"/> Open Die</p> <p><input type="checkbox"/> Rolled Rings <input type="checkbox"/> Cold Forging</p>											
<p>FORGING EQUIPMENT OPERATED:</p> <p><input type="checkbox"/> Hammers <input type="checkbox"/> Presses</p> <p><input type="checkbox"/> Upsetters <input type="checkbox"/> Impactors</p> <p><input type="checkbox"/> Ring Rollers</p>	<p>List up to six (6) FIA Member companies who you supply.</p> <p>1. _____</p> <p>2. _____</p> <p>3. _____</p> <p>4. _____</p> <p>5. _____</p> <p>6. _____</p>										
<p>FORGING PRODUCTION: (Estimates acceptable)</p> <p>_____% CUSTOM Forging</p> <p>_____% CATALOG/STANDARD Forged Product</p> <p>_____% CAPTIVE Forging</p> <p>100%</p>											
<p>MAJOR MARKETS SERVED:</p> <table border="0" style="width: 100%;"> <tr> <td><input type="checkbox"/> Aerospace</td> <td><input type="checkbox"/> Automotive & Truck</td> </tr> <tr> <td><input type="checkbox"/> Defense</td> <td><input type="checkbox"/> Hardware & Tools</td> </tr> <tr> <td><input type="checkbox"/> Industrial Equipment</td> <td><input type="checkbox"/> Medical</td> </tr> <tr> <td><input type="checkbox"/> Off-Highway & Agriculture</td> <td><input type="checkbox"/> Oil Field</td> </tr> <tr> <td><input type="checkbox"/> Power Generation</td> <td><input type="checkbox"/> Railroad</td> </tr> </table>	<input type="checkbox"/> Aerospace	<input type="checkbox"/> Automotive & Truck	<input type="checkbox"/> Defense	<input type="checkbox"/> Hardware & Tools	<input type="checkbox"/> Industrial Equipment	<input type="checkbox"/> Medical	<input type="checkbox"/> Off-Highway & Agriculture	<input type="checkbox"/> Oil Field	<input type="checkbox"/> Power Generation	<input type="checkbox"/> Railroad	
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CONFIDENTIAL

This page for internal use of
FIA Staff Officers Only

**CONFIDENTIAL REPORT OF SALES AS
BASIS FOR FIA MEMBERSHIP DUES
(FIA Fiscal Year June 1, 2017 - May 31, 2018)**

Please report **annual forging sales** to provide a 3 Year average as Basis for FIA Dues.

2017 \$ _____

2016 \$ _____

Basic Dues may be calculated using the applicable Dues Schedule on the reserve side of this form.

2015 \$ _____

DEFINITIONS FOR MEMBERSHIP AND REPORTING OF SALES

A. COMPANY MEMBERS

1. **ELIGIBILITY** Manufacturing forgings in North America.
2. **DUES:**

- Company Member Dues are based on a 3 year average of **FORGING SALES**.
- Forging sales for **custom forging** producers are defined as the actual or estimated value of all impression die, open die and seamless rolled ring forgings produced regardless of processing temperature, material, work-piece format or deformation rates. Sales reported should include forgings made for any and all uses including captive product, catalog items, assemblies, government contract sales and all other end-use markets. Forging sales reported should include the added value for cleaning, coining, heat treating and inspecting normally associated with forging operations.
- Producers of **non-custom forgings**... those products which are standard in nature, sold through a catalog, or produced for internal or captive use... are asked to estimate the value of forging content in parts produced and report that amount for FIA dues purposes. This excludes extensive machining, finishing and other non-forging costs which normally comprise a substantial amount of such product's final selling price. Estimates of forging value to report are satisfactory... extensive calculations are not intended.

B. SUPPLIER MEMBERS

1. **ELIGIBILITY** Subject to reasonable limitation or qualification imposed by FIA's Board of Directors, Supplier Members are engaged anywhere in the world (maintaining an office or point of contact in North America) in the manufacturing of:
 - Steel or other forging stock
 - Die stock
 - Machine tools
 - Equipment such as burners and tooling
 - Major equipment components commonly used by forging producers
 - those who furnish supplies such as lubricants and refractories.
- Supplier Members are also:
 - Material Service Centers, Warehouses or Distribution Centers meeting the following minimum criteria: 3 years in business and possess on-site power driven and/or material handling equipment. appropriate on-site power-driven cutting and/or material handling equipment.
 - Equipment Service and Repair Companies, and/or Dealers of used equipment demonstrating mechanical, retrofit, maintenance or repair service on forging related equipment beyond a sales/brokering function.
 - Technical Consulting Services and software, such as Simulation or CAD/CAM
 - Those which furnish Utility Services, or any trade association of any public utility
2. **DUES:**
Supplier Membership Dues are calculated from a 3 year average of Sales or Billings to producers of forged products anywhere in North America.